

Nova Scotia Capital Markets 2024

Compass Room, Casino Nova Scotia

Thursday, October 3, 2024



Organized by





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On behalf of the Nova Scotia Securities Commission, welcome to Nova Scotia Capital Markets 2024.

The Commission has organized this forum to bring together people from varying sectors in the investment world to encourage discussion and understanding of current issues across sectors.

Our topics today will appeal to investors, public and non-public companies raising capital and meeting ongoing requirements, businesses involved in new technologies seeking regulatory clarity and those interested in combating investment fraud.



Paul Radford

Chair, Nova Scotia Securities Commission





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Doors Open		8:30 a.m.
Welcome and Opening Remarks	Paul Radford	9:00 a.m.
Panel 1: Raising Capital in Nova Scotia Moderator: Paul Radford	Andrew Burke Glenn Jessome Bob Pelley	9:15 a.m.
Panel 2: Developments in Public Company Continuous Disclosure Moderator: Abel Lazarus	Mark Gosine Scott Hastings Telaina Kelly	10:00 a.m.
Break		10:45 a.m.
Panel 3: Combating Fraud Moderator: David Harrison	Stephanie Atkinson Mark Covan Karen Manarin	11:00 a.m.
Panel 4: Beyond Bitcoin: Investments in Beneficial Technology Moderator: Doug Harris	Jason Alcorn Keegan Francis Alicia Roisman Ismach	11:45 a.m.
Closing and Networking	Valerie Seager	12:45 p.m.



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Panelists - Raising Capital in Nova Scotia



Andrew Burke

Partner, Stewart McKelvey

Andrew practices law in the Halifax office of Stewart McKelvey, primarily in the areas of securities and mergers and acquisitions, where he has represented various public and private issuers as well as securities dealers on matters such as public offerings, private placements, continuous disclosure, corporate governance, and share and asset acquisitions. His clients include public companies (TSX, C'Boe and TSX Venture listed) and securities dealers and advisors.



Glenn Jessome

President, CEO, Non-Independent Director, Silver Tiger Metals Inc.

Glenn is the founding shareholder of Silver Tiger Metals Inc. and he oversaw the listing of the Company on the TSXV. Glenn is a securities lawyer with 25 years of resource sector capital markets experience and he currently serves as a member of the TSXV National Advisory Committee.

Glenn is Corporate Secretary and a founding shareholder of Gogold Resources Inc., another company for which he oversaw the listing on the TSX.

Glenn received his Law Degree and MBA from Dalhousie University in Halifax, Nova Scotia and holds a Science Degree from Saint Francis Xavier University in Antigonish, Nova Scotia.



Bob Pelley

Senior Corporate Advisor, Invest Nova Scotia

Bob Pelley is a Senior Corporate Advisor at Invest Nova Scotia. As part of the Business Investment Team, he is responsible for activating investment capital in regions across Nova Scotia, by stimulating the formation of angel investing groups and co-investing with these groups in innovation-based start-ups. Additionally, he works with investment groups and other community partners to enhance the province's start-up ecosystem to increase the pipeline of innovation-based companies in which investments can be placed.

Bob is a results-driven, senior leader with over 25 years of experience in driving economic growth and innovation in complex environments. He is a veteran of the market research and consulting industry, with experience in business development, project management, market research, strategic planning, operations, and sales. His superpower is his ability to bring people together to collaborate.

A husband and father to three university-aged-boys, Bob has a commerce degree from Dalhousie University, a certificate in Strategy and Innovation from MIT and is professionally accredited in market research with a CAIP designation.



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Panelists - Developments in Public Company Continuous Disclosure



Mark Gosine, K.C. ICD.D

Mark Gosine is a seasoned executive and lawyer with a distinguished international career, specializing in driving growth for technology and media companies. His strategic expertise has been instrumental in guiding both private and publicly traded companies through over twenty-five mergers and acquisitions, with a combined deal value exceeding \$1.7 billion.

Mark's comprehensive knowledge spans several key areas including technology, media, intellectual property, material science, blockchain, securities, and corporate governance. With a sharp focus on identifying innovative opportunities and a deep understanding of market dynamics, Mark skillfully steers companies through complex global transactions, significantly enhancing their competitive edge and market position.

Mark began his career as a jazz performer after completing his studies at St. Francis Xavier University. He holds a B.A. Honors degree from Saint Mary's University and a J.D. from Dalhousie University.



Scott Hastings
VP Finance, Emera Inc.

Scott is currently the VP Finance for Emera Inc. He is responsible for Emera's Financial Reporting, Corporate Accounting and Payroll functions.

Scott joined Emera in 2013 and has held a variety of leadership roles at Emera Inc. and New Mexico Gas Company. Prior to his current role, Scott held the position of Senior Director of Capital Markets at Emera Inc. where he was a key member of the Investor Relations team and was responsible for special projects within Emera's Treasury function. Prior to that Scott held the role of VP Finance at New Mexico Gas Company and Senior Director of Commercial Investments and Financial Analysis for Emera Inc.

Scott is a graduate of Mount Allison University, is a Chartered Professional Accountant (CPA), and a Chartered Business Valuator (CBV). He lives in Halifax Nova Scotia with his wife (Laura) and two children (Betty and Alice).



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Panelists - Developments in Public Company Continuous Disclosure



Telaina Kelly

VP Legal & Corporate Secretary, Clearwater Seafoods LP

Telaina joined Clearwater in 2015 having held senior management roles in private sector and law firm environments, where she has led talented legal teams that support all business units and enabling functions. With over 25 years of legal experience, she is Clearwater's first female legal counsel.

Telaina holds a Bachelor of Laws degree from the University of Alberta and a Bachelor of Arts degree from the University of Calgary in Alberta. She also holds CIC.C (Certified In-House Counsel-Canada) designation from the University of Toronto Rotman School of Business.

She has served in various volunteer and board positions in the legal and business community and is Board Member of Nova Scotia 211, was a volunteer lawyer with the Nova Scotia Barristers' Society, the pro bono hub pilot project and ReachABILITY, and Past Secretary of Executive Committee of the Canadian Bar Association Employment Law Section.

Telaina is actively involved in the Women General Counsel Canada (WGCC) Atlantic Chapter.



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Panelists - Combating Fraud



Stephanie Atkinson

Director of Enforcement, Nova Scotia Securities Commission

Stephanie Atkinson is the Director of Enforcement for the Nova Scotia Securities Commission. At the Commission, Stephanie is responsible for directing and managing regulatory investigations and prosecutions for violations of securities laws.

Prior to becoming Director of Enforcement, Stephanie was Enforcement Counsel for the Commission. She began her career with a general litigation practice in the private sector before accepting employment with the Commission in June of 2010.



Public Prosecution
Service of Canada

Mark Covan

Senior General Counsel, Public Prosecution Service of Canada

Mark is Senior General Counsel with the Public Prosecution Service of Canada, Atlantic Regional Office, Halifax, and has worked as a Federal Prosecutor for over twenty-five years.

He holds an LLB and LLM from Dalhousie Law School. He has extensive trial litigation experience and has acted as Counsel for the Crown on numerous Charter and constitutional law cases, including before the Supreme Court of Canada.

He is a member of the part-time faculty at Dalhousie Law School teaching evidence and has delivered training seminars nationally and internationally



Karen Manarin

National – Coordinator, Special Advisor
RCMP Integrated Market Enforcement Team Program
Federal Policing Criminal Operations – Financial Crime

Karen Manarin is lawyer with over 30 years of experience. She is the National Coordinator - Special Advisor on Financial Crime to the Integrated Market Enforcement Team of the Royal Canadian Mounted Police. In this role, Karen provides specialized advice to the RCMP of criminal activity in the capital markets. She also works with the RCMP Federal Policing Criminal Operations on national issues. Previously, she was the Acting Officer-in-Charge of Toronto IMET.

Karen was also the Executive Director of Professional Regulation at the Law Society of Ontario. Karen worked at the Ontario Securities Commission (OSC) for leighth years. From 2009 to 2016, she was Deputy Director in the Enforcement Branch of the OSC.

She started her career as Counsel at Crown Law Office – Criminal at the Ministry of the Attorney General where she argued criminal appeals in the Ontario Court of Appeal and the Supreme Court of Canada. She currently is a lecturer for the LLM Program in Securities Law at Osgoode Hall Law School in Toronto.



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Panelists - Beyond Bitcoin: Investments in Beneficial Technology



Professor Jason Alcorn

Associate Professor, Faculty of Law, Université de Moncton

Jason is an Associate Professor at the Faculty of Law of the Université de Moncton, with a research focus on securities regulation, corporate and taxation law. Before joining the law faculty, he worked for fifteen years at the Financial and Consumer Services Commission of New Brunswick. Jason earned his Master of Law from the Osgoode Hall Law School and is currently enrolled in the PhD in Law program at the Université Laval. He is a former student of both the Paris Institute of Political Studies and the National School of Administration of France respectively and is an alumnus of UNB Saint John.



Keegan Francis

Atlantic Blockchain Company Inc.

Keegan Francis is a cryptocurrency knowledge expert, entrepreneur, and software engineer. In 2020, Atlantic Blockchain Company converted 100% of its cash reserves into Bitcoin in order to preserve the purchasing power of the treasury. This journey is documented in his podcast "Go Full Crypto". Having worked across various sectors of the cryptocurrency industry including media, mining, and software engineering,

Keegan brings his specific knowledge to NSCM2024 to elucidate the current state of affairs in the world of bitcoin and cryptocurrency.



Alicia Roisman Ismach

Head of Fintech, Atlantic Fintech

Alicia Roisman Ismach is a veteran in the technology industry, with a distinguished career that includes leading the Israeli branch of one of the world's top accelerators, the Founder Institute, founding a number of fintech companies, launching financial systems at global scale, and shaping the future of fintechs in Atlantic Canada as the founder of Atlantic Fintech.

Alicia obtained a Master Degree in Entrepreneurship and Innovation from Swinburne University of Technology, Australia.

Alicia chaired the Technology Committee of the Electronic Transactions Association (ETA), the world's leading advocacy and trade association for the payments industry, in more than a dozen countries around the world, representing approximately \$47 trillion annually in transactions.

In 2018 Alicia launched Atlantic Fintech in Moncton, NB, to support local founders developing new financial technologies in their journey to global leadership. Atlantic Fintech represents an ecosystem of over 140 fintech companies in the four provinces of Atlantic Canada.



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Paul Radford, KC
Chair
Nova Scotia Securities Commission

Paul Radford is a corporate and commercial lawyer at Patterson Law in Halifax, whose practice includes business purchases and sales, commercial real estate transactions, insolvency, corporate reorganizations and tax planned wills and estates.

Paul was appointed King's Counsel in 2008.

Paul has been the Chair of the Commission since 2015, and previously served as the Vice-Chair from 2012 to 2015 and as a Commissioner since 2006.



Abel Lazarus
Director of Corporate Finance
Nova Scotia Securities Commission

Abel Lazarus is the Director - Corporate Finance Branch of the Nova Scotia Securities Commission leads the reviews of offering documents and continuous disclosure filings of publicly traded Nova Scotia companies.

Abel is a member on several CSA Committees developing policy and regulation of securities and over-the-counter derivatives in Canada. Prior to joining the Corporate Finance Branch,

Abel was previously an Investigator with the Commission's Enforcement Branch investigating violations of Nova Scotia Securities laws.

In addition to working for the Commission, Abel has conducted: operational due diligence reviews of international hedge fund managers; internal operational and financial reviews for the HRM; forensic accounting, due diligence, valuation and insolvency engagements across various industries in Canada, the Caribbean and the U.S. at PwC; and performed various accounting and corporate finance functions in private industry.

Abel is a member of the Chartered Professional Accountants of Nova Scotia, a Chartered Financial Analyst, a Certified Fraud Examiner and licensed Certified Public Accountant in the State of Florida.



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Moderators



David Harrison
Investor Education & Communications Officer
Nova Scotia Securities Commission

David is the Investor Education & Communications Officer with the Nova Scotia Securities Commission. He is responsible for the development and execution of all investor education programs as well as external communications of the Commission.

David has a journalism degree from the University of King's College in Halifax, NS and an Advanced Diploma in Public Relations the Nova Scotia Community College in Dartmouth, NS.

He has worked as a journalist for the Halifax Daily News, the Chronicle Herald and Chalk, a local sports media company, and done freelance work for a number of different media outlets. His communication career is very diverse, having worked in the non-profit sector with YWCA Halifax and Halifax Meals on Wheels and in the corporate sector for the Halifax International Airport Authority and Saint Mary's University before joining the Commission in 2016.



Doug Harris

General Counsel, Director of Market Regulation and Policy and Secretary
Nova Scotia Securities Commission

Doug Harris is the General Counsel, Director of Market Regulation and Policy, and Secretary of the Nova Scotia Securities Commission.

At the Commission, Doug provides support on a broad range of operational, legal and policy initiatives to the Chair, Commission members, Executive Director and staff. He is also responsible for the Commission's hearing processes.



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