## IN THE MATTER OF THE SECURITIES ACT, R.S.N.S. 1989, CHAPTER 418, AS AMENDED (the Act)

- and -

### IN THE MATTER OF WAYNE J. BERRY (the Respondent)

#### **NOTICE OF HEARING**

(Sections 134, 135, 135A and 136A of the Act)

**TAKE NOTICE** that the Nova Scotia Securities Commission (the Commission) will hold a hearing pursuant to sections 134, 135, 135A and 136A of the Act at the offices of the Commission located at Suite 400, 5251 Duke Street, Halifax, Nova Scotia, or such other place as the Commission may designate on notice to the parties, from Monday, February 13, 2017, to Friday, February 17, 2017, at 9:30 o'clock in the forenoon on each day, or so soon thereafter as the hearing can be held;

**AND TAKE NOTICE** that the purpose of the hearing will be for the Commission to consider whether it is in the public interest for the Commission to make:

- 1. An order pursuant to section 134 of the Act that the Respondent be sanctioned in a manner to be determined by the Commission;
- 2. An order pursuant to section 135 of the Act that the Respondent pay an administrative penalty in an amount to be determined by the Commission;
- 3. An order pursuant to section 135A of the Act that the Respondent pay costs in connection with the investigation and conduct of the proceedings before the Commission;
- 4. An order pursuant to section 136A of the Act imposing such terms and conditions on any order pursuant to sections 134 and 135 as the Commission considers appropriate; and
- 5. Such other order as the Commission considers appropriate;

**BY REASON** of the allegations set out in the Statement of Allegations of the Director of Enforcement for the Commission dated November 27, 2012 attached to this Notice of Hearing and such additional allegations as counsel may advise and the Commission may permit;

**AND TAKE NOTICE** that disclosure of evidence and copies of documents to be presented at the hearing will be provided in accordance with Rule 15-501 General Rules of Practice and Procedure and any orders granted by the Commission;

**AND TAKE NOTICE** that any party to the proceeding may attend in person, by conference telephone or be represented by legal counsel or an authorized agent;

AND TAKE NOTICE that orders made by the Commission may form the basis for parallel orders in other jurisdictions in Canada. The securities laws of some other Canadian jurisdictions may allow orders made in this matter to take effect in those other jurisdictions automatically, without further notice to you. If an order is made or a settlement agreement is reached in relation to this Notice of Hearing, you should contact the securities regulator of any other jurisdiction in which you may intend to engage in any securities related activities;

**AND TAKE NOTICE** that the Respondent shall provide written notice to the Commission, at least seven (7) days prior to the date of the hearing, of its intention to attend the hearing, and if no such notice is provided within this time or upon the failure of any party to attend at the hearing, the hearing may proceed in the absence of that party and an order granted and such party is not entitled to any further notice of the proceeding without leave of the Commission.

**DATED** at Halifax, Nova Scotia, this 4<sup>th</sup> day of August, 2016.

NOVA SCOTIA SECURITIES COMMISSION

H. Jane Anderson, Secretary

## IN THE MATTER OF THE SECURITIES ACT, R.S.N.S. 1989, CHAPTER 418, AS AMENDED ("Act")

- and -

# IN THE MATTER OF WAYNE J. BERRY ("Respondent")

## STATEMENT OF ALLEGATIONS OF THE DIRECTOR OF ENFORCEMENT FOR THE NOVA SCOTIA SECURITIES COMMISSION

The Director of Enforcement for the Nova Scotia Securities Commission ("Commission") makes the following allegations:

### BACKGROUND:

- 1. At all material times, Wayne J. Berry ("Berry") was resident of and/or conducted operations in Nova Scotia.
- 2. EnCharge Inc. is a body corporate, incorporated in the State of Nevada on February 26, 2009. Berry was an officer and director of EnCharge Inc. Berry also created EnCharge Inc. in the State of Delaware on June 11, 2009. The two corporations merged on July 10, 2009. The surviving corporation in the merger was EnCharge Inc., a Delaware corporation.
- 3. EnChargeCanada Corp. is a body corporate, incorporated under the Canada Business Corporations Act on June 23, 2009. Berry was also responsible for incorporating this company.
- At all material times, Berry was an officer and director of EnCharge Inc., a Nevada corporation, and EnCharge Inc., a Delaware Corporation. He was a director of EnChargeCanada Corp (collectively "EnCharge").

#### CONDUCT OF THE RESPONDENT:

- 5. Beginning in or about 2008, Berry solicited and distributed securities of EnCharge from residents in Nova Scotia through word of mouth, personal invitation, and the internet.
- 6. Through personal invitation and word of mouth, Berry promoted various high yield returns for investments in the securities of EnCharge.
- 7. Berry promoted EnCharge as a technology-based enterprise risk and credit management solutions company and held it out as soon to be listed on various stock exchanges in Canada and the United States.

- 8. As a result of these solicitations and distributions, the Respondent received payment for a number of investments in the securities of EnCharge from Nova Scotia residents.
- 9. Payments for these investments were deposited into a TD Bank account at a branch located in Ottawa, Ontario in the name of Berry. Berry was the sole signatory on the account.
- 10. At all material times, Berry maintained control of the investors' funds.
- 11. In exchange for the investments in the securities of EnCharge, the investors were told they would receive shares in EnCharge. The investors did not receive any share certificates or any other documentation evidencing their investments in EnCharge.
- 12. The investors did not receive any of the promised returns or any returns at all from the Respondent nor did the Respondent return their principal investment.
- 13. EnCharge is not and never has been a reporting issuer in Nova Scotia or any other Canadian jurisdiction.
- 14. Neither the Respondent nor EnCharge were registered to trade or distribute securities at any time or in in any capacity with the Commission or any other Canadian jurisdiction.
- 15. No prospectus or preliminary prospectus was filed with the Commission for EnCharge nor was any receipt for same issued by the Commission.
- 16. Neither the Respondent nor EnCharge filed any reports of trades with the Commission relying on exemptions in Nova Scotia securities laws to distribute securities in Nova Scotia.
- 17. Such additional allegations as the Director of Enforcement for the Commission may submit and the Commission may permit.

### **VIOLATIONS:**

The Director of Enforcement for the Commission identifies the following reasons why the order being sought should be granted:

- 18. As a result of soliciting investments from and distributing securities to residents of Nova Scotia, without being registered to do so, the Respondent violated section 31(1)(a) of the Act, as rep. by R.S.N.S. 2008, c. 32, s. 6 (proclaimed in force 28 September 2009) and section 31(1) of the Act.
- 19. As a result of advising residents of Nova Scotia with respect to investments in the securities of EnCharge, the Respondent violated section 31(1)(c) of the Act, as

rep. by R.S.N.S. 2008, c. 32, s. 6 (proclaimed in force 28 September 2009) and section 31(2) of the Act.

- 20. As a result of failing to disclose in sufficient detail the risks associated with investing in the securities of EnCharge, the Respondent engaged in unfair practice with residents of Nova Scotia, thereby violating section 44A(2) of the Act.
- 21. As a result of promoting a high yield program, the Respondent made untrue statements to residents of Nova Scotia that a reasonable investor would consider material in deciding whether to enter into or maintain a trading relationship with the Respondent, thereby violating section 50(2) of the Act.
- 22. As a result of holding out to the public that EnChange will soon be a public company listed on various stock exchanges in Canada and the United States with the intention of effecting a trade in the securities of EnCharge, the Respondent violated section 44(3) of the Act.
- 23. As a result of distributing securities of EnCharge to residents of Nova Scotia without having filed a prospectus or preliminary prospectus with the Commission and without relying on any exemptions in Nova Scotia securities laws, the Respondent violated section 58(1) of the Act.
- 24. The Respondent's conduct was contrary to the public interest and undermined investor confidence in the fairness and efficiency of the capital markets.

**DATED** at Halifax, Nova Scotia, this 27 day of November, 2012.

R. Scott Peacock

Director of Enforcement

Mova Scotia Securities Commission

Enforcement Branch