#### IN THE MATTER OF THE SECURITIES ACT, R.S.N.S. 1989, CHAPTER 418, AS AMENDED (the "Act")

- and -

#### IN THE MATTER OF Select Money Strategies Incorporated (the "Respondent")

#### ORDER (Sections 135 and 135A of the Act)

**WHEREAS** on the 19<sup>th</sup> day of January 2005, the Nova Scotia Securities Commission (the "Commission") issued a Notice of Hearing pursuant to sections, 135 and 135A of the Act in respect to the Respondent;

**AND WHEREAS** the Respondent entered into a settlement agreement with Staff of the Commission ("Staff") ) whereby it agreed to a proposed settlement of the proceeding, subject to the approval of the Commission;

AND WHEREAS Staff recommended approval of the settlement agreement;

**AND UPON** reviewing the settlement agreement and the Notice of Hearing, and upon hearing submissions of counsel for Staff and counsel for the Respondent;

**AND WHEREAS** the Commission is of the opinion that the Respondent has contravened the Act and the General Securities Rules and it is in the public interest to make this order;

**IT IS HEREBY ORDERED** pursuant to sections 135 and 135A of the Act that:

1. the settlement agreement dated the 9<sup>th</sup> day of February, 2005, a copy of which is attached, is approved;

- 2. pursuant to section 135(b) of the Act, the Respondent shall pay an administrative penalty in the amount of ten thousand dollars (\$10,000.00); and
- 3. pursuant to section 135A of the Act, the Respondent shall pay costs in connection with the joint investigation and conduct of the proceedings in the amount of three thousand dollars (\$ 3,000.00 ).

DATED at Halifax, Nova Scotia, this 10<sup>th</sup> day of February, 2005.

NOVA SCOTIA SECURITIES COMMISSION

"Christopher Nicholls"

(Chairman of the Panel)

### IN THE MATTER OF THE SECURITIES ACT,

# R.S.N.S. 1989, C. 418, as amended ( the "Act" )

### -AND-

### IN THE MATTER OF

### SELECT MONEY STRATEGIES INCORPORATED ( the "Respondent" )

### SETTLEMENT AGREEMENT

# I INTRODUCTION:

- a. By Notice of Hearing dated the 19<sup>th</sup> day of January 2005, (the "Notice of Hearing"), the Nova Scotia Securities Commission ( the "Commission" ) announced that it proposed to hold a hearing to consider whether, pursuant to section 135 and 135A of the Act, in the opinion of the Commission, it is in the public interest for the Commission:
  - i. to make an order pursuant to section 135(a) of the Act determining that the Respondent has contravened the Act or the regulations;
  - to make an order pursuant to section 135(b) that the Respondent] should pay an administrative penalty in an amount to be determined by the Commission upon hearing staff of the Commission, who will recommend an administrative penalty of ten thousand dollars (\$10,000.00); and
  - iii. to make an order pursuant to section 135A of the Act that the Respondent should pay costs in connection with the staff's investigation and conduct of the proceedings in an amount to be determined by the Commission upon hearing staff of the Commission, who will recommend an order for costs in the amount of three thousand dollars (\$3,000.00).

# II JOINT SETTLEMENT RECOMMENDATION

a. Staff of the Commission ("staff") agree to recommend settlement of the proceedings initiated in respect of the Respondent by the Notice of Hearing in

accordance with the terms and conditions set out below. The Respondent agrees to the settlement on the basis of the facts agreed to as hereinafter provided and the Respondent consents to the making of an order in the form attached as Schedule "A" on the basis of the facts set out below in respect to the violation of the Act.

b. This settlement agreement including the attached Schedule "A"(collectively the "Settlement Agreement"), will be released to the public only if and when the settlement is approved by the Commission.

# III SETTLEMENT OF FACTS AND CONCLUSIONS

### Acknowledgment

a. Staff and the Respondent agree with the facts and conclusions set out in Part III of the Settlement Agreement.

# Introduction

b. The Respondent is a Nova Scotia limited liability company, incorporated and registered on the 27<sup>th</sup> day of February 1996. Patrick Graves is registered as Director and Recognized Agent of the Respondent as at the 18<sup>th</sup> day of January 2005.

# Facts

- c. The Respondent was granted registration by the Commission as a mutual fund dealer on the 29<sup>th</sup> day of October 1996.
- d. The Respondent was admitted to membership of the Mutual Fund Dealers Association of Canada ( the "M.F.D.A." )on the 16<sup>th</sup> day of April 2003.
- e. An examination of the books, records and procedures employed by the Respondent was made by staff on the 17<sup>th</sup> day of November 2003 and a further examination of the books, records and procedures of the Respondent was conducted by staff of the M.F.D.A. on the 1<sup>st</sup> day of March 2004.

- f. Between the dates of the 17<sup>th</sup> day of November 2003 and the 30<sup>th</sup> day of January 2004 ( the "relevant period" ) the Respondent was subject to regulation by the Commission and the M.F.D.A.
- g. The Respondent failed, during the relevant period, to maintain procedures required to maintain books and records necessary to record properly its business transactions and financial affairs and did thereby fail to comply with section 30(1) of the General Securities Rules.
- h. The Respondent failed during the relevant period, to establish procedures for dealing with its clients that enabled it to serve its clients adequately and did thereby fail to comply with section 31(1)(a)(ii) of the General Securities Rules.

# **Conduct Contrary to the Public Interest**

i. These failures resulted in contravention by the Respondent of the regulations which includes the General Securities Rules and the Respondent thereby acted in a manner contrary to the public interest.

# IV POSITION OF THE RESPONDENT

- a. The Respondent states and it is acknowledged by staff that the Respondent cooperated throughout the investigation by staff and further by entering into this Agreement has acknowledged its violation of the General Securities Rules and has saved staff and the Commission expense and time.
- b. The Respondent believes that where information was not recorded on new account application forms that at the time that additional information in relation to the accounts was gathered and recorded in some other manner such that the suitability of trades could be reviewed and considered.
- c. The Respondent states and it is acknowledged by staff that the Respondent has implemented new practices and procedures which were subsequently followed by the Respondent with respect to securing and recording know your client information ( "K.Y.C." ).

# V TERMS OF SETTLEMENT

a.. The Respondent admits the allegations set forth in the Statement of Allegations and acknowledges its violation of the Act or the regulations;

# VI STAFF COMMITMENT

- a. If the Settlement Agreement is approved by the Commission, staff will not initiate any complaint to the Commission in respect to the conduct alleged in this proceeding or in respect to conduct as known to staff save and except in accordance with the procedures described herein and such further procedures as may be agreed upon between staff and the Respondent.
- b. If the Settlement Agreement is approved by the Commission, it will constitute the entirety of the evidence to be submitted respecting the Respondent in this matter and the Respondent agrees to waive any right to a full hearing and appeal of this matter under the Act.
- c. If the Settlement Agreement is approved by the Commission, the parties to this Settlement Agreement will not make any statement that is inconsistent with this Settlement Agreement.
- d. If, for any reason whatsoever, this settlement is not approved by the Commission, or the order set forth in schedule "A" is not made by the Commission:
  - i. Each of staff and the Respondent will be entitled to proceed to a hearing of the allegation in the Notice of Hearing and related Statement of Allegations unaffected by the Settlement Agreement or the settlement negotiations; and
  - ii. The Respondent agrees that it will not raise in any proceeding the Settlement Agreement or the negotiations or process of approval thereof as a basis of any attack or challenge of the Commission's jurisdiction, alleged bias, appearance of bias, alleged unfairness or any other challenge that may otherwise be available.
- e. If, prior to the approval of the Settlement Agreement by the Commission, there are

new facts or issues of substantial concern, in the view of staff, regarding the facts set out in Part III of this Settlement Agreement, staff will be at liberty to withdraw from this Settlement Agreement. Notice of such intention will be provided to the Respondent in writing. In the event of such notice being given, the provisions of paragraph VI d. shall apply as if the Settlement Agreement had not been approved in accordance with the procedures set out herein.

#### VII DISCLOSURE OF SETTLEMENT AGREEMENT

a. Staff or the Respondent may refer to any part or all of the Settlement Agreement in the course of the hearing convened to consider this agreement. Otherwise, the Settlement Agreement and its terms will be treated as confidential by all the parties to the Settlement Agreement until approved by the Commission, and forever if, for any reason whatsoever, the settlement agreement is not approved by the Commission.

#### VIII EXECUTION OF SETTLEMENT AGREEMENT

a. The Settlement Agreement may be signed in one or more counterparts that together shall constitute a binding agreement and a facsimile copy of any signature shall be as effective as an original signature.

**Dated** this day of 2005.

#### Signed in the presence of:

			"P. Graves"	
			per:	
(	Witness	)	Select Money Strategies Incorporated	
Dated	this 9 <sup>th</sup> day of 1	February	, 2005.	
			Staff of the Nova Scotia Securities Commission	
			"R. Scott Peacock"	
			Per:	

Page 5 of 6

R. Scott Peacock, Deputy Director Compliance and Enforcement Nova Scotia Securities Commission